Minutes of Beale Trust meeting Held on 23th March 2007 at West Lodge Park Hotel

Present:

Susan Clayton (Chair) Trevor Beale Andrew Beale Philippa Beale (Minutes)

Apologies

Sally Clayton

Minutes and matters arising

The minutes of the last meeting were approved .

Andrew fed back that the staff contributions were well received, and sadly Stuart Dixon died.

Philippa has submitted the charity commission form.

Susan liaised with Grant who is happy to be independent auditor.

Sally got all the donations sent out, and all have been cashed except for one which Susan will follow up.

Trevor clarified that the money given to the Great Gaddesden PCC is in fact going to support school fees in Uganda, but it needs to be directed through a registered charity.

Action: Susan to circulate the list of charities donated to this year, and Sally in subsequent years.

Audited accounts

The late payment appears differently in the final version of the accounts, but otherwise they are as discussed last meeting. These were accepted by the trustees.

Action: Susan to thank Grant for his work auditing the accounts

Roles of the trustees

Trustees discussed the allocation of duties, and everyone confirmed they were happy with the allocation of tasks.

Investment of extraordinary dividend

Due to the sale of Buckingham Beales hotel, the trust will receive an extraordinary dividend of £ 20,732 . In addition , there is £ 10k accumulated from the investments , making a total of £ 30k to decide how to spend now. Andrew reminded trustees that there will be a further dividend of £ 10300 to come in September.

Discussed various options for investment, and agreed that rather than raising

the expectations of charities by distributing a large sum of money now , most of the money would be re-invested, with the idea that trustees would be able to gradually increase the amounts to be distributed year on year. Provisionally agreed that each person would be allocated £ 750 to distribute this year and the rest of the money would be re-invested. Susan clarified that the trust's current assets total £ 160 k , and the usual practice is to distribute 50 % of the growth , and hold back 50 % for reinvestment.

Action: Susan to discuss investment proposals with her financial investor, and will check recommendations with Andrew or Trevor. The decision about the amount to be distributed will be reviewed in the next meeting.

Any other business

Andrew had received a request to make a staff donation to Katie Field who has been with Beales for 8/9 years. Her mother has cancer, and Katie has become her part time carer. Trustees agreed a £ 500 donation.

Action: Susan to organize

Date of next meeting: 4.45 pm 7 September 2007 at Beales Hotel Hatfield

BEALE TRUST MEETING: 14th March 08.

- 1) Apologies for absence
- 2) Minutes from last meeting
- 3) Matters arising
- 4) Donations 2007.
- 5) Accounts.
 - To approve the trust's accounts for the year 2006/7. The accounts have been audited.
 - To receive financial summary 1996/7 to 2006/7.
- 6) Distribution policy
- 7) Requests for donations for staff members if any
- 8) Any other business

The Beale Trust				Portfolio Valua	tion			Valuation as	at 7th January	y 200B
Plan Name	Reference	Commenced/ Purchased Date	to date	Withdrawals to date	Units	Price	Transfer/ Surrender Value	Value	Proin/ (Loss)	Growth
Investments Cofunds Unit Trust Aegon Ethical Corporate Born F & C Stewardship Growth 1 ISIS Fund Management Limit Norwich Union SF Corporate Norwich Union SF UK Growti	Inc ted F&C Stewardship Income 1 Inc Sond 1	21-05-2004	£125,653.00	£5,607.89	15.710.1080 5.000.4716 32.414.7200 33.880.5242 54,403.0012	£1,0408 £7,5410 £1,3550 £0,4848 £0,6203		£18,351.08 £37,708.56 £43,921.95 £16,425.28 £33,746.18 £148,153.05	£28,107.94	22.4
Unit Trusts M&G Unit Trust The Equities Investment Fund for Income paid quarterly Stock transfer came from Gitsput M&G Charifund Inc.		18-06-2004	£27,440 00	£5,658.92	2,484	E14.6341	_	£36,351.10	£14,570.02	2 53.1
		_	£153,093.00 £153,093.00				-	£184,504.15 £184,504.15	£42,677.96 £42,677.96	
Category Breakdown Investments Unit Trusts	Value £148,153.05 £36,351.10	% 80.3 19.7								

The Beale Trust		Policy	Valuation as at 7th January 2008					
Schema Name	Тура	Policy Number	Commenced/ Maturity Date	Status	Death Benefit	Premium	Total Paid	Current Value
Investment Plans								
Cofunds Unit Trus!	Unit Trust	188003-222036	21-05-2004	Current		£125,653.00 S	£125,653.00	£148,153.05
M&G Unit Trust The Equites Investment Fund for Charites (Charifund) Income paid quarterly	Unit Trust	24014765	18-06-2004	Current		£27,440.00 S	£27,440.00	£36,351.10
Stock transfer came from Gittspur Nominees							£153,093.00	£184,504.15

Protection Summary Income Protection Critical filness Death Benefit

The Beale Trust, Financial Summary 1996/7-2006/7

Year	96/97	97/98	98/99	99/00	00/01	01/02	02/03	03/04	04/05	05/06	06/07
Capital assets									143035	160541	213855
Income (normal sources)	10382	8375	9226	16270	14704	14330	15197	13619	13085	12232	12482 *
Exceptional income											20732 *
Charitable donations	5850	6000	6050	6600	6600	6000	6600	7200	7500	7500	7525
Payments to Staff	0	0	0	500	5500	500	1800	0	500	0	1000
Sundry Items	349	214	153	382	154	29	18	117	0	0	0
Total Expenditure	6199	6214	6203	7482	12254	6529	8418	7317	8500	7500	8525
Charitable donations per member	450	500	550	550	550	500	550	600	625	625	625
Expenditure as % of normal sources of income	59.7	74.2	67.2	46	83.3	43.7	55.4	53.7	61.1	61.3	68.3
Expenditure as % of all sources of income											25.7

Payment of the Beales dividend was deferred in 2004/5 but this table has been adjusted to make comparison over the years easier.

^{*} A special dividend of £20,732 was received in 2006/7 after Beales Buckingham Hotel was sold.

ACCOUNTS 2006/7

THE BEALE TRUST

Receipts and Payments Accounts Year Ended 5th April 2007

RECEIPTS	2006/7	2	2005/6	
Bank Interest	339		420	
Dividends	32875		22356	
Total receipts		33214		22776
PAYMENTS				
Charitable donations*	-7525		-15000	
Payments to members of	-1000			
staff			-	
Purchase of	-			
investments		-	-9000	
Total Payments		-8525	_	-24000
DEFICIT OF RECEIPTS				
		24689		-1224
Bank balances brought forward	_	4821	_	6045
Bank balances carried forward		29510		4821

Note

[&]quot;In 2005/6 a 'double' allocation of money for donations was made as no payments had been made in the previous year due to deferred payment of the Beales Ltd 2004/5 dividend.

ACCOUNTS 2006/7

THE BEALE TRUST

STATEMENT OF ASSETS AND LIABILITIES AS AT 5TH APRIL 2007

MONETARY ASSETS 2		006/7	005/6		
Bank current account	30135	-	4821		
Less unclaimed donation	-625	29510	0	4821	
INVESTMENT ASSETS M&G Charifund Aegon Ethical Corporate Bond A Fund inc	41092		37190		
	16502		16880		
F&C Stewardship Growth 1 Fund Inc F&C Stewardship	33189		27591		
Income 1 Fund Norwich Sustainable	39760		33656		
Future Corp Bond 1 Fund Inc Norwich Sustainable Future UK Growth 1	16648		16675		
Fund Acc	26789		23503		
Unquoted (Beale's Ltd)	24.44				
at nominal value*	10366	184345	224		
				155720	
Total assets		213855		160541	

[&]quot;Note the nominal value of the Beales Ltd shares has been adjusted so that it now reflects the number of $\mathfrak{L}1$ shares held by the Trust.